



A Member of SONHA Group
SONHA INTERNATIONAL CORPORATION

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SONHA GROUP

PROFILE

For over 25 years building and developing, Son Ha has been proud of being the leading multinational corporation in Vietnam, providing a wide range of high end home appliances & industrial products over the country and also exported to **over 30 countries** in the world.

By a long term vision of “**INVEST FOR THE FUTURE**”, we are focusing on supply of comprehensive solution of renewable energy products and overall solution of water supply as well.

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PART I

OVERVIEW

By the position of strength corporation with a wide well-known high end household & industrial products, always getting support from government, with a large distributor & partner over Vietnam- We are willing to invest all resource to developing for a comprehensive solution of **renewable energy** and **larger scale water supply** so that became motivate power of development of whole corporation by year of 2025



BASIC INFORMATION

INTERNATIONAL CORPORATION SƠN HÀ

SONHA INTERNATIONAL CORPORATION
SONHA.CORP



Địa chỉ

HQ: No. 2 Thanh Lam street, Minh Khai, Bac Tu Liem District, Hanoi, Vietnam
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Liên hệ

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Website: <http://www.sonha.com.vn/>

Charter capital: **50 M USD**



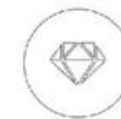
VISION

Developing into a multi-sector economic group, leading in the region and being appreciated in the international arena.



MISSION

Constantly innovating, creating, pioneering in production, providing high-quality and environmentally friendly products and services for a better life of each person and for the sustainable development of society.



CORE VALUES

- ✓ PIONEER
- ✓ PRESTIGE
- ✓ SPEED
- ✓ INTELLECT
- ✓ MIND



Development history

1998

ESTABLISHED

Son Ha was established in 1998 with the former name as Son Ha Mechanical Metal Co., Ltd

2007

CONVERTED COMPANY FORM

- Converted to the form of Son Ha International Joint Stock Company
- Son Ha stainless steel factory with an area of 45,000m² officially went into operation

2008

SET FOOT IN US MARKET

- Son Ha stainless steel pipes was exported to the US market. This was an important milestone marking the Group's development in industrial production
- Son Ha stainless steel pipe is the only brand in Vietnam that has achieved PED certificate, meeting the standards to enter difficult markets such as the EU and the US

2009

BECAME A PUBLIC COMPANY

Son Ha became a public company, officially listed 15 million shares on the Ho Chi Minh City Stock Exchange with stock symbol SHI; registered charter capital of 150 billion dong

2012

EXPANDED EXPORT MARKETS

Export was expanded to 20 countries around the world such as the United States, Brazil, Argentina, Mexico, Singapore

2015

SUCCESSFULLY EXPORTED TO INDIA

- Officially entered the Indian market, becoming the number 1 industrial steel pipe brand in India
- Expanded the network to more than 40 branches, increasing charter capital up to 547 billion VND

2016

EXPANDED THE SYSTEM OF FACTORIES

- Son Ha factory was opened in Nghe An
- Commencement of construction of Son Ha factory in Bac Ninh

2017

CORPORATE RESTRUCTURING

- Successfully restructured with the scale of the parent company and 13 member companies
- Successfully implemented the M&A of Truong Tuyen, a reputable big brand in the stainless steel water tank manufacturing industry
- Construction of Son Ha factory in Myanmar
- Exported to 35 countries and regions

2018

DEVELOPED NEW BUSINESS LINES

- Successfully implemented M&A of Toan My Corporation - Vietnam's oldest and high-end water tank brand, expanding the market in the South
- Launched new turning-point production and business industries such as wastewater treatment technology, solar power, investment in transportation & logistics, etc ...

2019

GREEN ENERGY DEVELOPMENT

- Cooperated in solar energy development joint venture with Germany's WeGen Group, established Son Ha WeGen joint venture company to research and transfer renewable energy system technology and develop Solar Rooftop business
- Cooperated with Japanese and Korean partners (Gyeongju city), receiving advanced clean water and wastewater treatment technology
- Signed contract with EVN Hanoi, successfully developed and installed rooftop solar power product system (FreeSolar) in many civil and industrial projects with a capacity of nearly 30kw/work
- Signed a strategic cooperation agreement with Watrec Group - Switzerland on the development of Biogas - a product that helps turn waste into energy

2020

EXPANDED THE GROUP'S SCALE, FOCUSING ON GREEN ENERGY DEVELOPMENT

- Established Son Ha FreeSolar Company - Successfully launched FreeSolar rooftop solar power products to the market. With the principle of applying solar technology from Germany to bring clean, saving-cost electricity to households and businesses, FreeSolar has provided solutions and completed system and grid connection for hundreds of customers in 2020 with a total capacity of over 20MWp
- Launched the FreeSolar rooftop solar power product to the market
- Inaugurated the EVGO electric vehicle assembly factory and launched EVGO's two-wheel electric vehicles to the market
- Launched new product lines to the market in the field of appliances such as eCool air conditioners, direct-fired water heaters
- Invested in developing wastewater treatment technology and clean water supply
- Invested in rooftop solar projects and selling electricity to EVN

2021

CONTINUED TO COMPREHENSIVELY RESTRUCTURE THE GROUP, EXPANDED SCALE AND DIVERSIFIED INDUSTRIES

- Owned 22 member companies (including direct subsidiaries, indirect subsidiaries and affiliates), 11 domestic and oversea production factories with nearly 3,000 employees
- Continued to research and develop new products, serving for Vietnamese people such as: high-class handmade pots, EVGO electric motorbikes, Smart wifi hot water heater, Korecook rice cooker...
- Opened the EVGO Center system - EVGO electric motorbike showroom - in key cities and provinces

Awards and Prizes



Second-class Labor
Medal awarded by
the President



National Brand
award



High quality
Vietnamese goods

- ✓ Won National Brand award for many consecutive years
- ✓ Won Vietnam strong brand award (2016)
- ✓ Second-class Labor Medal awarded by the President (2018) Certificate of Merit from the Prime Minister (2018)
- ✓ CSI Certificate (2018)
- ✓ Gold Award - National Quality Program (2019)
- ✓ Certificate of Merit from Hanoi People's Committee (2019) High quality Vietnamese goods in 2020 and previous years
- ✓ PED certification of international organization TUV in 2021 and previous years Top 10 key industrial products of Hanoi city in 2021 and previous years
- ✓ ISO 9001:2015 in 2021 and previous years
- ✓ Top 100 pioneering businesses in applying digital technology under the Brand Empowerment Program in 2022



Part II. Business sectors



01

MANUFACTURING AND TRADING IN
HOUSEHOLD APPLIANCES, HOUSEHOLD
ELECTRICAL APPLIANCES



04

WASTE WATER TREATMENT AND
CLEAN WATER SUPPLY



02

MANUFACTURING AND TRADING IN
INDUSTRIAL STAINLESS STEEL PIPES



05

INDUSTRIAL REAL ESTATE
INDUSTRY



03

CLEAN ENERGY
DEVELOPMENT INDUSTRY



06

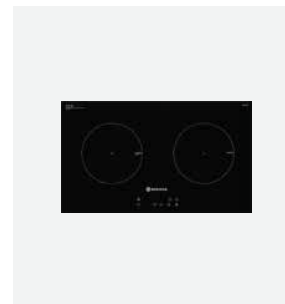
OTHER INDUSTRY

#01

MANUFACTURING AND TRADING IN HOUSEHOLD APPLIANCES, HOUSEHOLD ELECTRICAL APPLIANCES

Manufacturing and trading in household appliances is a traditional field that has contributed to making Son Ha become a National Brand. In addition to the number 1 water tank product in the Vietnamese market, Son Ha Group also provides essential household appliances to serve millions of Vietnamese families.

- ✓ Stainless steel water tank
- ✓ Plastic water tank
- ✓ Electric rice cooker
- ✓ Hot water heater
- ✓ Air purifier
- ✓ Air conditioner
- ✓ Stainless steel basin
- ✓ Underground water tank
- ✓ Alkaline ionized water machine
- ✓ Water purifier & Water Dispenser
- ✓ Kitchen hood & Induction cooker | Gas stove



#02

MANUFACTURING AND TRADING IN INDUSTRIAL STAINLESS STEEL PIPES

This field brought the Son Ha brand beyond the border of Vietnam to be present in 35 countries and territories around the world. Currently, Son Ha's stainless steel pipe is the only product in Vietnam that has achieved PED certificate, eligible for export to fastidious markets such as the US, India, Russia, Brazil, Turkey...



Stainless steel decorative pipe

Son Ha stainless steel decorative pipes and boxes are advanced technical products according to American standard ASTM A554,

European standard DIN-EN-10296-2 and Japanese JIS G3448. Products are made of materials SUS/AISI 201/304/316 with high Ni, Cu content, suitable for interior decoration, houses, railway stations, airports and other constructions...



Stainless steel industrial pipes

Stainless steel industrial pipes are made of materials SUS/AISI 201/304/316 with high Ni, Cu content, suitable for interior decoration, houses, railway stations, airports... The product is

manufactured through various stages and with the most modern machinery for annealing, multi-needle welding, pressure testing, eddy current testing, roundness measurement, weld testing...



Industrial tanks

Son Ha industrial tank is a product manufactured entirely from high-grade stainless steel, capable of resisting the penetration of bacteria and germs from the outside. Products are widely used in

construction projects, industrial parks, specialized storage tanks, food processing facilities...



Flat bar, V-shape bar

Stainless steel flat bars, V bars use the most modern German TPT welding technology. Son Ha is the only enterprise in Vietnam granted the international PED

certificate of TUV. The product has also achieved ISO 9001:2008 certified by DAS.



Industrial Headpump

Heat pump water heater is a type of product that replaces electric and gas energy water heaters.

#03

CLEAN ENERGY DEVELOPMENT INDUSTRY

As the first unit to apply and develop a product line of solar water heaters in Vietnam, Son Ha has continued to affirm its leading position in Vietnam's clean energy development enterprises by continuously exchanging, updating and cooperating with leading industry partners from Germany, Switzerland...



THAI DUONG NANG

Solar hot water heater

Son Ha solar water heater is an environmentally friendly product, extremely safe against the risks of fire, short circuit and 100% electricity saving. This is the first choice for the need of hot water of households, hotels, restaurants, hospitals, schools...



FREE SOLAR

FreeSolar rooftop solar power

FreeSolar is a grid-connected rooftop solar power product that meets German technology standards of Son Ha Group. With the goal of contributing to building a sustainable green life for the whole society, FreeSolar turns each factory, office, resort, household, etc. into power plants, providing clean, cheap electricity to customers.



EVGO Electric motorbike



In 2020, Son Ha Group cooperates with Bosch Group (Germany) - a leading corporation in the world in providing technology solutions and equipment for electric vehicles - in order to apply the Bosch's most advanced and modern technology and equipment for EVGO branded electric motorcycle products. It's aiming that in the next 5 years, Son Ha will become one of the 3 largest manufacturers, assemblers and suppliers of electric vehicles in Vietnam.

CLEAN WATER SUPPLY

Son Ha participates in investing in clean water supply projects in the form of capital investment in a number of companies or participating in M&A of companies in the field of clean water supply. At the same time, Son Ha also provides effective wastewater treatment solutions through the application of the world's leading modern and advanced technologies.



Groundwater treatment technology

Chemiles technology does not use chemicals, is capable of treating groundwater contaminated with iron, manganese, ammonium and arsenic. The output water after being filtered through the Chemiles filter meets the clean water standards of the Ministry of Health and the Japanese drinking water standards.



Surface water treatment technology

Son Ha provides the most advanced surface water treatment technology solution with low costs for investment and operating; providing solutions and constructing clean water networks to each household with modern SCADA network administration technology. Clean water plants invested by Son Ha meet standards, contributing to solving the problem of lack of clean water for Hanoi and other provinces.



Self-cleaning gravity filter system

The Son Ha Eurofil water filter is a total water purifier for the whole house, based on the French UF hollow fiber ultrafiltration membrane technology.

WASTE WATER TREATMENT

The quality of life of Vietnamese people depends a lot on environmentally friendly infrastructure. The urgent need to the environmentally friendly oriented wastewater treatment, without affecting groundwater, returning a less vulnerable nature - is the reason why Son Ha develops a group of wastewater treatment products.

Son Ha has the leading research institute and research and development center for the water industry in Vietnam based on the cooperation process with leading partners in Japan, Korea and Hanoi University of Civil Engineering.



Son Ha smart septic tank

The Septic tank is specially designed to contain and filter wastewater in a smart manner. The product is made from super durable plastic material, no cracking.



Jokaso wastewater treatment system

Jokaso Wastewater treatment technology at the source has high treatment efficiency, output wastewater meets Japanese standards, long service life, easy installation, suitable for wastewater sources. Son Ha provides treatment solutions for all projects from 1m³/day to 100,000 m³/day.



GJR-GJS Wastewater treatment system

Technology transferred from Gyeongju city (Korea): fast treatment of wastewater (GJ-R) and water purification by separate spray (GJ-S). Modern wastewater treatment technologies save many times of use area, investment and operating costs, regardless of the operator's workmanship.

With the investment in large wastewater treatment plants, providing wastewater treatment operation management services for large and small projects at home and abroad, Son Ha provides a full range of wastewater treatment products, including small projects from 1-100 m³/day, projects of 100 - 10,000 m³/day... used for different purposes.

#05

INDUSTRIAL REAL ESTATE INDUSTRY

Not only promoting the existing advantages of a Group that owns a chain of factories, industrial infrastructure, real estate is a sector for Son Ha to stay ahead of future development trends. With the orientation of developing model industrial clusters/parks, harmonizing economic and environmental values, Son Ha will actively contribute to the process of industrialization and modernization in Vietnam.



#06

OTHER INDUSTRIES

Logistics

The integrated chain of logistics is defined as the core business foundation. During the past time, Son Ha has always met the most stringent requirements of customers. With the motto "Prestige" on the top, Son Ha is committed to providing customers with the best road freight service on the market.

- Cargo transportation by vehicles
- Trading in Multi-modal cargo transportation, oversize and overweight cargo



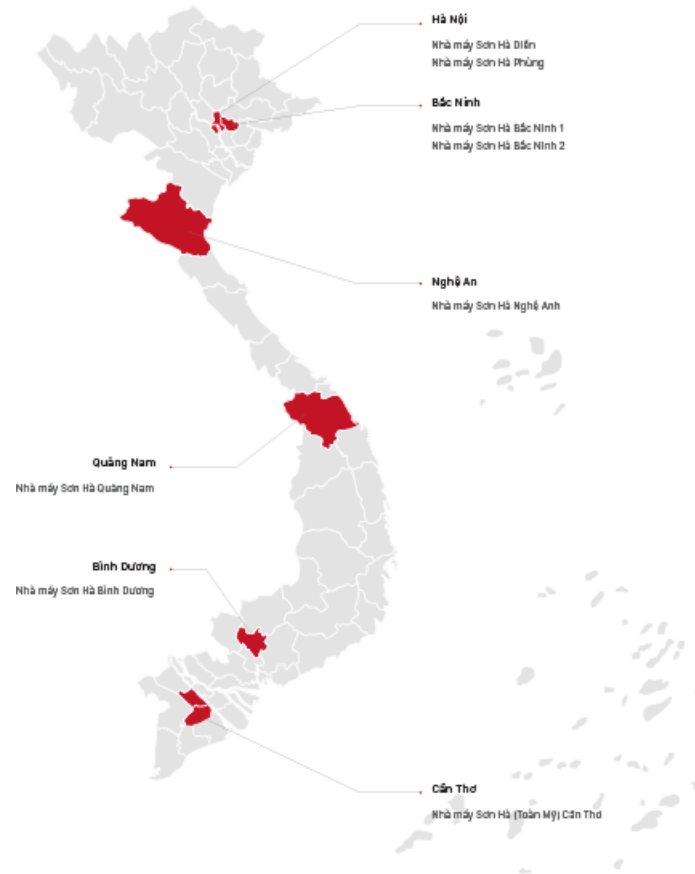
BUSINESS SECTORS

#07

FACTORIES

We have 9 factories along Vietnam and 1 factory in Myanmar with 250.000 m² totally area. Most of machine and equipment was imported from European, Japanese brand name

1. Tu Liem Factory
2. Phung Factory
3. Bac Ninh Factory
4. Hai Duong Factory
5. Nghe An Factory
6. Quang Nam Factory
7. Binh Duong Factory
8. HCM City Factory
9. Chu Lai Factory
10. Myanmar Factory



THANK YOU
INTERNATIONAL BUSINESS TEAM

